International Newsroom

NAVISTAR INKS LARGEST ONE-TIME SALE OF INTERNATIONAL LONESTAR UNITS

LISLE, III. (May 8, 2014) — Navistar, Inc. today announced it has completed its largest one-time sale of International® LoneStar® trucks. Celadon Trucking Services, one of North America's largest truckload carriers based in Indianapolis, has purchased nearly 500 International LoneStar on-highway tractors with Cummins ISX15 engines.

"Celadon is a true partner and this is another example of the confidence the market has in our products," said Bill Kozek, president, North America Truck and Parts. "In this industry, we are the best at managing relationships and putting our customers first. By providing great products and backing up our offerings with great service, we'll continue to win. Celadon is also one of the fleets using OnCommand Connection, which provides a number of tools to help fleet managers further maximize vehicle uptime."

OnCommand™ Connection, Navistar offers Celadon access to real-time fault codes, vehicle locations, nearby dealer locations and fault code actions plans. Access to these tools helps fleet managers support quicker repairs and control maintenance and repair costs. Today, the company supports nearly 50,000 vehicles through OnCommand Connection – including all makes.

"Compelling relationships and great service support provided by our International dealers made all the difference in this deal," said Dennis Huffmon, vice president and general manager, Midwest Region. "We need to stay focused and continue to deliver for each and every customer because those efforts will keep us well positioned for the future."

"Our sales team continues to do tremendous work every day and I am encouraged by the progress we've made already this year," said James Ryan, sales director, Midwest Region. "We have many more deals to win, but this one is definitely worth celebrating."

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