

NAVISTAR ANNOUNCES CARLOS JUNQUERA AS VICE PRESIDENT OF PARTS SALES

New Sales Leader Brings More Than 20 Years of Industry Experience to North America Parts Organization



LISLE, Ill. – June 14, 2016 – Navistar, Inc. today is pleased to announce Carlos Junquera as Vice President of Sales, North America Parts. Junquera will be responsible for the leadership of the North American Parts sales team, cultivating existing relationships with International customers and developing new business opportunities to increase parts sales and market share.

“We’re excited to have Carlos leading our North American Parts sales team,” said Michael Cancelliere, senior vice president, Global Parts and Customer Service, Navistar. “As International continues to grow, I know his knowledge of parts, service, sales and customer service is exactly what we need to keep on growing our business. Dealers and customers will be well served by Carlos as he leads our sales efforts in the Parts Group.”

Junquera is a well-known figure at Navistar and in the industry with more than 25 years of experience. Junquera has held various roles with increasing responsibility at Navistar in the Parts Group, Customer Service Organization

and Engine Group. In his most recent position as Director, Parts and Service Eastern Hemisphere, Junquera spent seven years travelling the world achieving year-over-year growth in total revenues throughout Europe, Russia, Middle East, North Africa, Asia-Pacific and Oceania. He has been around heavy equipment and engines his entire life and learned early on in his career about the importance of customer service from his family owned truck business.

“I am excited about this opportunity to strengthen and lead our parts sales efforts,” said Junquera. “I believe in Navistar, we have a great team and we will ramp up our efforts to promote the best parts in the industry—Fleetrite—and work together with our Service group to provide the best solutions for our customers.”

International Truck has earned its reputation for uptime through the strength of its dealer network, along with its parts distribution, after-sales and training support services. Customers are supported by more than 750 International Truck locations throughout North America.

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