

International Newsroom

International Motors honors 2024 dealers of the year

PHOENIX, Feb. 5, 2025 /[PRNewswire](#)/ -- International Motors, LLC* ("International") announced the International and IC Bus Dealer of the Year award winners at its annual dealer meeting this week in Phoenix, Arizona. The dealers, which are evaluated and awarded on a variety of criteria, gathered to celebrate the past year and look ahead at the year to come.

"The annual dealer meeting is such an exciting time for all of us at International," said Dan Kayser, executive vice president, Commercial Operations, International. "Our industry moves so quickly, so it's important to reflect on and celebrate the success of the previous year. Our truck and bus dealers are true partners who are dedicated to delivering the highest level of service to International customers."

The 2024 Dealer of the Year award winners were selected based on their performance in several criteria, such as parts sales, truck sales, S13® Integrated Powertrain sales and service dwell time. Other criteria such as growth in key areas like market share, customer experience survey results and use of International Financial are additional data points used to make Dealer of the Year selections.

International U.S. and Canada

The 2024 International U.S. and Canada Dealer of the Year: Shane Bosch, Glover International

"Glover International is a testament to everything we hope our dealerships strive to be. Their attention to detail and commitment to driving customer value beyond the purchase of the vehicle is what is going to set International's dealer body apart," said Justina Morosin Batchelor, senior vice president, Sales and Field Operations, International. "Customers throughout the country work

closely with their dealer partners to ensure their operations continue to move smoothly. Glover International has really embodied that term 'partner' in 2024, and we couldn't be more proud of how they represent International in their community."

"We are incredibly honored to have been selected as the 2024 International Dealer of the Year," said Shane Bosch, president and CEO, Glover International Trucks. "Our customers require a partner that can be a one-stop shop for all their daily needs, whether it's purchasing, renting or leasing new or used trucks, parts, or reliable and efficient service work. I am proud of the Glover International team for embodying that mission. I look forward to getting back to the dealership and celebrating with our entire team. This award is a direct result of the quality and enthusiasm to customer service every day."

All of Glover's locations were Prestige Certified for 2024 as well as all locations achieving a perfect customer response rate. They exceeded their targets for parts sales, had a customer experience score that was roughly 8% higher than the average for the dealer body as a whole. In addition, Glover's leadership on councils and committees was invaluable in 2024.

IC Bus

The 2024 IC Bus Dealer of the Year: Richard Wolfington and Wolfington Body Company

"We are proud of the work that Wolfington did throughout 2024 delivering superior value and service for our IC Bus customers," said Charles Chilton, vice president and general manager, IC Bus. "The bus market is unique and so vitally important to communities across the country that our bus customers really depend on the dealer network. Wolfington is proving just how important that partnership is every day. We congratulate them on a remarkable 2024 and look forward to seeing how they raise the bar further."

"Myself, my sister Eganne, our general manager James Titus and our 92 teammates at Wolfington show up to work knowing that the sales, parts, and services we provide are responsible for delivering the young people in our communities to school—communities that we all are a part of," said Richard Wolfington, president, Wolfington Body Company. "Receiving the incredible honor of the 2024 IC Bus Dealer of the Year is a humbling reminder of how seriously everyone takes that responsibility. I look forward to celebrating appropriately with my team and thanking them for the way they represent Wolfington and IC Bus."

Wolfington is one of the IC Bus® dealers leading the network with electrification. They have prepared all their locations to sell and service the Electric CE Series bus. In addition, Wolfington exceeded their targets in orders and Electric CE Series orders.

International Latin America

The 2024 International Dealer of the Year for Latin American Winner: Cajasa

"Cajasa had a remarkable performance in 2024 really taking a leadership position for dealers in Latin America. Their commitment to provide superior value to customers is evident by their success in so many key areas, such as parts and S13 sales," said Rafael Alvarenga, vice president, Latin America Commercial Operations, International. "I applaud their commitment to growth, relentless effort and growth mindset while keeping their customers at the center of their priorities."

"Being selected as Dealer of the Year is such an honor. It's a recognition of all the hard work that our teams do whether it's working with customer to find the parts they need, providing quality and efficient service or helping them order new vehicles to add to their fleet," said Javier Pérez Amarante, Dealer Principal, Cajasa. "I'm so incredibly proud of our team and what we

accomplished in 2024 I know we all look forward to building off of those accomplishments in 2025 and beyond."

Cajasa operates five locations across western Mexico and were selected as the Dealer of Year winner in part for their strong commercial performance throughout the year. Additionally, they excelled in several key categories such as S13 Integrated Powertrain sales, including more than 60% of those customers adding the comprehensive S13 bundled solutions; use of International Financial; and exceeding their parts sales goals for the year by more than 10%.

Top International Dealer Award Winners

In addition to Dealer of the Year, International recognizes dealers who have achieved exceptional performance in vehicle and parts sales, repair dwell, customer satisfaction, and other metrics aimed at driving business transformation as Top International Dealer Award Winners. The winners are:

INTERNATIONAL WINNERS	IC BUS WINNERS	MEXICO/LATAM WINNERS
Ascendance Trucks <i>Michael Sirignano</i>	Dattco <i>Donald Devivo</i>	Cajasa <i>Javier Pérez Amarante</i>
Beauce/Amiante Group <i>Jean-Francois Poulin</i>	Hill International <i>Stephen Hill</i>	Catosa <i>Martín Amarante Zertuche</i>
Gibbs International <i>Ed Gibbs</i>	Waters Truck and Trailer <i>Mike Waters</i>	Sierra Norte Cdmx <i>Florencio Martín Arnanz</i>
Glover International Trucks <i>Shane Bosch</i>	Wolfington Body Co <i>Richard Wolfington</i>	International De Guatemala <i>Manuel Antonio Siekavizza</i>
Harvey & Company Ltd. <i>B. Lynn Pike</i>		
Piiler International		

Darrell Plier

Rive Nord Group

Luc Paquin

Selking International

Joe Selking

Southland

Transportation Group

Drew Linn

Southwest International

Trucks

Russ Trimble

Wieland Sales Inc.

Rob Cleary

To find your nearest International dealer visit the dealer locator on [International.com](https://www.international.com).

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